Steppe Cement Ltd Interim Results for the Half Year ended 30 June 2022 and General Market Update

1. Interim Results

Steppe Cement Ltd ("Steppe Cement" and "the Company") posted a consolidated profit after tax of USD10.2 million for the six months ended 30 June 2022, an increase of 65% over the corresponding period for the previous year.

	6 months	6 months	% of
	ended	ended	change
	30 June 22	30 June 21	
Sales (Tonnes)	837,063	840,661	0%
Consolidated turnover KZT million	19,779	16,657	19%
Consolidated turnover (USD million)	43.1	39.5	9%
Consolidated profit after tax (USD million)	10.2	6.2	65%
Earnings per share (Cents)	4.7	2.8	47%
Average exchange rate (USD/KZT)	449	424	-6%

- The Company managed to increase prices in the first during the first half of 2022, with the average ex-factory price achieved increasing from 16,571 KZT /tonne (USD39 per tonne) to 20,485 KZT/tonne (USD 45 per tonne) or 18% compared with first half 2021.
- Steppe Cement's gross margin increased from 44% to 46% in USD terms compared with first half 2021 due to the price increases.
- Selling expenses per tonne decreased in USD terms by 20% compared with the corresponding period in 2021 primarily due to increased sales to markets closer to the factory.
- Administrative expenses increased by 7% in USD terms compared with first half of 2021.
- On average, the Kazakh Tenge depreciated by 6% compared to the first half of 2021 but only translated in a small foreign exchange loss of USD 0.2 million.
- The Company generated operating profit before working capital changes of USD 16.3 million in 1H 2022 against USD 12.9 million in the corresponding period for 2021.
- Kazakhstan GDP increased by 3.4% in the first half of 2022 compared to the first half of 2021. In the first quarter of 2022 the GDP growth was 4.6% despite the January and February local and international instability.
- Reported inflation has been 15% up to the end of June 2022.

2. Production and capex

- Production costs increased by 11% in KZT in the first half of 2022 primarily due to the higher electricity cost, diesel and spare parts for maintenance.
- The separator of cement mill number 1 has been commissioned and work has started in the separator of cement mill number 2.

3. Update on the Kazakh cement market

• The Kazakh cement market increased by 2% during the first half of the year as the government has maintained its incentives for construction.

- Steppe Cement maintained its local market share at 14.5% in 1H2022. We expect to maintain or increase this share for the full year.
- Exports at 0.54 million tonnes represented 10% of the volumes in the 1H2022 from 9% last year.
- Imports into Kazakhstan have been decreased to 0.35 million tonnes in 2022 and represent 6% of the market.
- Overall production of all factories in Kazakhstan has decreased by 0.4 million tonnes to 4.8 million tonnes for the 1H2022 as reductions in bigger factories were balanced by increased volumes in Gezhuoba and Alacem.
- Currently 82% of production in the country is manufactured from dry lines a similar figure than last year.

4. Finance

- Interest expenses on bank debt reduced to USD 0.2 million from USD 0.3 million in 2021 mostly on subsidised loans while we maintained interest expenses on lease liabilities at USD 0.1 million after to the application of IFRS 16 on the 3-year wagon leases. The rental on those wagons was previously treated as selling expenses. The contract to rent wagons is due for renewal in in the second half of 2022.
- Steppe Cement recorded a net cash position of USD9.3 million compared to net cash of USD7.4 million as of 30 June 2021.
- The borrowings of the Company as of 30 June 2022 were USD5.4 million while we carried a cash balance of USD14.7 million. For comparison, on 30 June 2021 the Company had USD6.1 million of borrowings and USD13.5 million in cash.
- Pursuant to the announcement of the Company on 13 June 2022, the Company has reserved GBP11 million in cash (5p/share) for payment to shareholders through a dividend or alternative process such as a capital return, in respect of the results for the full year ended 31 December 2021. The approach to be taken on how to proceed with payment of this amount to shareholders in the most tax effective way remains under consideration, however, the Company anticipates an announcement regarding this distribution and its timing will be made in November.

A pdf copy of the announcement and the full interim financial statements is available on the company's website at www.steppecement.com.

Steppe Cement's AIM nominated adviser and broker is RFC Ambrian Limited.

Nominated Adviser: Contact Stephen Allen or Andrew Thomson at +61 8 9480 2500.

Broker: Contact Charlie Cryer at +44 20 3440 6800

SUMMARY OF INTERIM FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 JUNE 2022 (UNAUDITED)

(In United States Dollars)

The Notes to the Interim Financial Statements form an integral part of the Condensed Financial Statements. Please visit the Company's website at www.steppecement.com to view the full interim financial statements.

STEPPE CEMENT LTD (Incorporated in Labuan FT, Malaysia under the Labuan Companies Act, 1990) AND ITS SUBSIDIARY COMPANIES

CONDENSED CONSOLIDATED STATEMENT OF PROFIT AND LOSS FOR THE PERIOD ENDED 30 JUNE 2022 (UNAUDITED)

	The Group 6 months ended		The Company 6 months ended		
	30 June 2022 USD'000	30 June 2021 USD'000	30 June 2022 USD'000	30 June 2021 USD'000	
Revenue	43,125	39,534	670	691	
Cost of sales	(23,148)	(22,082)			
Gross profit	19,977	17,452	670	691	
Selling expenses	(5,285)	(6,577)	-	-	
General and administrative expenses	(3,183)	(2,965)	(165)	(157)	
Operating profit Interest income Finance costs Net foreign exchange (loss)/gain	11,509 266 (435) (246)	7,910 78 (475) (147)	505 - - 3	534	
Other income, net	940	341			
Profit before income tax	12,034	7,707	508	533	
Income tax expense	(1,831)	(1,515)			
Profit for the period	10,203	6,192	508	533	
Attributable to: Shareholders of the Company	10,203	6,192	508	533	
Earnings per share:					
Basic and diluted (cents)	4.7	2.8			

[^] Insignificant amount.

CONDENSED CONSOLIDATED STATEMENT OF PROFIT AND LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD ENDED 30 JUNE 2022 (UNAUDITED)

	The G 6 month 30 June 2022 USD'000		6 month 30 June 2022 USD'000	he Company s ended 30 June 2021 USD'000	
Profit for the period	10,203	6,192	508	533	
Other comprehensive loss:					
Item that may be reclassified subsequently to profit or loss					
Exchange differences arising on translation of foreign subsidiary companies	(4,941)	(902)	-	-	
Total other comprehensive loss for the period	(4,941)	(902)	-		
Total comprehensive income for the period	5,262	5,290	508	533	
Attributable to: Shareholders of the Company	5,262	5,290	508	533	

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2022 (UNAUDITED)

	The C	Group	The Company	
	Unaudited	Audited	Unaudited	Audited
	30 June	31 Dec	30 June	31 Dec
	2022	2021	2022	2021
	USD'000	USD'000	USD'000	USD'000
Assets				
Non-Current Assets:				
Property, plant and	44,599	48,438	-	-
equipment				
Right-of-use assets	792	1,700		
Investment in	-	-	36,200	36,200
subsidiary				
companies				
Loan to subsidiary	-	-	30,114	30,080
company				
Advances	6	-	-	-
Other assets	161	155	<u>-</u>	<u> </u>
Total Non-Current	45,558	50,293	66,314	66,280
Assets				
Current Assets				
Inventories	17,356	16,024	-	-
Trade and other	4,544	1,752	1,265	1,724
receivables				
Other assets	2,076	2,258	-	-
Income tax	846	911	-	-
receivable				
Loans and advances	-	-	39	50
to subsidiaries				
companies				
Advances and	8,439	5,234	17	5
prepaid expenses				
Cash and cash	14,694	10,136	1,602	614
equivalents				
T . 1 C	45.055	26.215	2.022	2 222
Total Current Assets	47,955	36,315	2,923	2,393
Total Assets	93,513	86,608	69,237	68,673
Total Assets	93,513	86,608	69,237	68,673

	The Group The Compare Unaudited Audited Unaudited 30 June 2022 31 Dec 2021 30 June 2022 31 USD'000 USD'000 USD'000		Audited 31 Dec 2021 USD'000	
Equity and Liabilities				
Capital and Reserves Share capital Revaluation reserve Translation reserve Retained earnings	73,761 1,931 (125,379) 120,530	73,761 2,068 (120,438) 110,190	73,761 - (5,098)	73,761 - (5,606)
Total Equity	70,843	65,581	68,663	68,155
Non-Current Liabilities Borrowings Lease liabilities Deferred taxes Deferred income Provision for site restoration	3,621 4 3,654 1,868 172	1,941 9 4,319 1,588 180	- - - -	- - - -
Total Non-Current Liabilities	9,319	8,037		-
Current liabilities Trade and other payables Accrued and other liabilities Amount due to	5,803 3,369	5,062 1,553	284 290	228 290
subsidiary company Borrowings Lease liabilities Deferred income Taxes payable	1,807 966 100 1,306	3,615 2,018 103 639	- - - -	- - - -
Total Current Liabilities	13,351	12,990	574	518
Total Liabilities	22,670	21,027	574	518
Total Equity and Liabilities	93,513	86,608	69,237	68,673

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 30 JUNE 2022 (UNAUDITED)

		Non- distributable		Distributable	
The Group	Share capital	Revaluation reserve	Translation reserve	Retained earnings	Total
	USD'000	USD'000	USD'000	USD'000	USD'000
Balance as at 1 January 2022	73,761	2,068	(120,438)	110,190	65,581
Profit for the period	-	-	-	10,203	10,203
Other comprehensive loss	-	-	(4,941)	-	(4,941)
Total comprehensive income for the period	-	-	(4,941)	10,203	5,262
Transfer of revaluation reserve relating to the depreciation of property, plant and equipment through use		(137)			
Balance as at 30 June 2022	73,761	1,931	(125,379)	120,530	70,843

The Group	Share capital	Non- distributable Revaluation reserve	Translation reserve	Distributable Retained earnings	Total
	USD'000	USD'000	USD'000	USD'000	USD'000
Balance as at 1 January 2021	73,761	2,370	(118,514)	100,325	57,942
Profit for the period	-	-	-	6,192	6,192
Other comprehensive loss	-	-	(902)	-	(902)
Total comprehensive income/(loss) for the period	-	-	(902)	6,192	5,290
Transfer of revaluation reserve relating to the depreciation of property, plant and equipment through use		(148)		148	
Balance as at 30 June 2021	73,761	2,222	(119,416)	106,665	63,232

The Company	Share capital	(Accumulated losses)/ Retained earnings	Total	
	USD'000	USD'000	USD'000	
Balance as at 1 January 2022 Total comprehensive income for the period Balance as at 30 June 2022	73,761	(5,606) 508 (5,098)	68,155 508 68,663	
Balance as at 1 January 2021 Total comprehensive income for the period Balance as at 30 June 2021	73,761	631 533 1,164	74,392 533 74,925	

CONDENSED CONSOLIDATED CASH FLOW STATEMENT FOR THE PERIOD ENDED 30 JUNE 2022 (UNAUDITED)

	The Group 6 months ended		The Company 6 months ended	
	30 June 2022 USD'000	30 June 2021 USD'000	30 June 2022 USD'000	30 June 2021 USD'000
OPERATING ACTIVITIES Profit before income tax	12,034	7,707	508	533
Adjustments for: Depreciation of property, plant and equipment	3,203	3,733	-	-
Depreciation of right-of-use assets Non-cash items	823 218	1,031 478	(1,090)	(1,030)
Operating Profit/(Loss) Before Working Capital Changes	16,278	12,949	(582)	(497)
(Increase)/ Decrease in:				
Inventories Trade and other receivables, advances and prepaid expenses	(2,922) (6,444)	(1,607) (2,175)	(12)	(12)
Loans and advances from subsidiary companies Increase in:	-	-	(24)	(3)
Trade and other payables, accrued and other liabilities	3,494	3,317	56	5
Cash Generated From/(Used In) Operations	10,406	12,484	(562)	(507)
Income tax paid Interest paid	(1,785) (198)	(730) (299)	<u>-</u>	
Net Cash Generated From/(Used In) Operating Activities	8,423	11,455	(562)	(507)
INVESTING ACTIVITIES Purchase of property, plant and equipment	(2,870)	(4,529)	-	-
Purchase of other assets Interest received	(18) 267	(18) 78	1,550	-
Net Cash (Used In)/Generated From Investing Activities	(2,621)	(4,469)	1,550	
FINANCING ACTIVITIES Proceeds from borrowings	3,346	3,350	-	-
Repayment from borrowings Payment of lease liabilities	(2,815) (1,090)	(4,089) (877)	-	-
Net Cash Used In Financing	(559)	(1,616)	_	
				· · · · · · · · · · · · · · · · · · ·

NET INCREASE/(DECREASE) IN CASH AND CASH	5,243	5,370	988	(507)
EQUIVALENTS EFFECTS OF FOREIGN EXCHANGE RATE CHANGES	(685)	(114)	-	-
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD	10,136	8,214	614	1,353
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	14,694	13,470	1,602	846